



Best Practices Conference XX

Contracts Committee



Contracts Committee

History of committee:

- formed in early 1990s
- response to increasing complexity, poorly allocated risk, ambiguity
- mandate from COAA Board
“develop a ‘best practice’ for heavy industrial contracting in Alberta”



Contracts Committee

Development of Contracts:

- Stipulated Price (1997 & 2003)
- EPC (2005)
- EPCM (2008)



Contracts Committee

Committee initiatives:

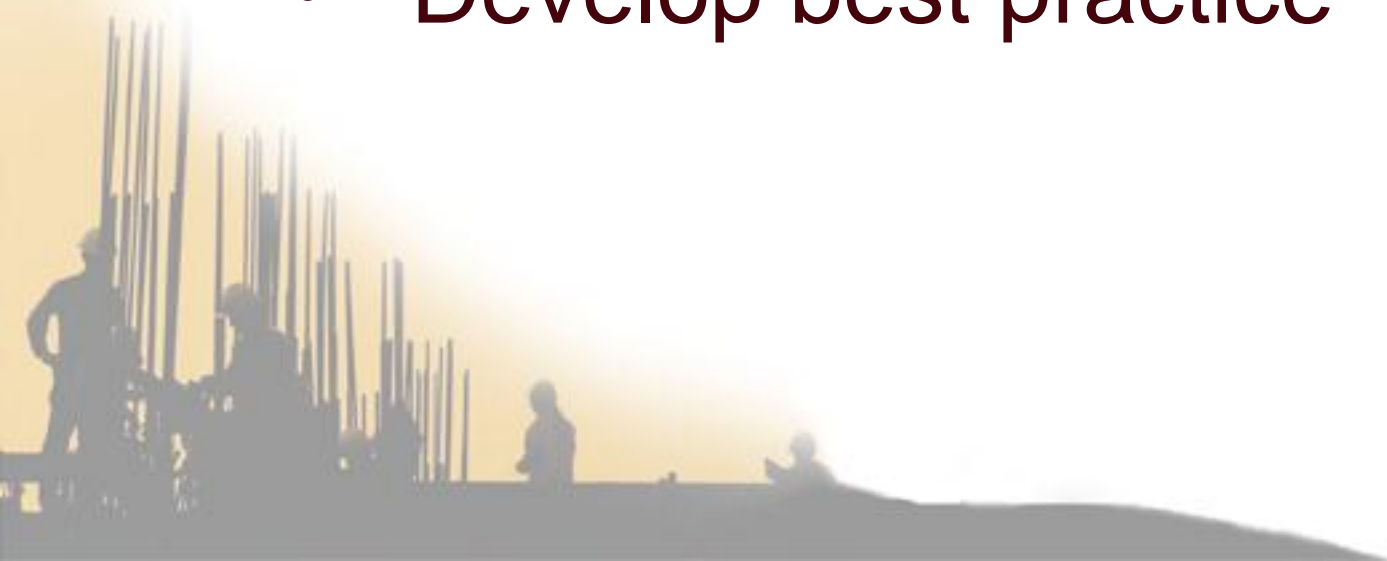
- Prequalification
- Contract strategy
- Non-disclosure agreement
- Promotion of contracts
- COAA – CCA collaboration



Prequalification

Prequalification initiative:

- Identify concerns & causes
- Research cost to industry
- Develop standard approach for defining the criteria
- Develop best practice



Contract Strategy Initiative:

- Findings: widely misunderstood & poorly applied
- Define “contract strategy”
- Develop structured approach
- Test & implement





Non-Disclosure Agreement

Initiative completed ...

Best practise approved by COAA Board
& available on website





COAA – CCA Collaboration

Initiative commenced

- COAA Contracts Committee
- Canadian Construction Association
- Teams to review EPC contract
- Goal: broaden applicability





Contracts Committee

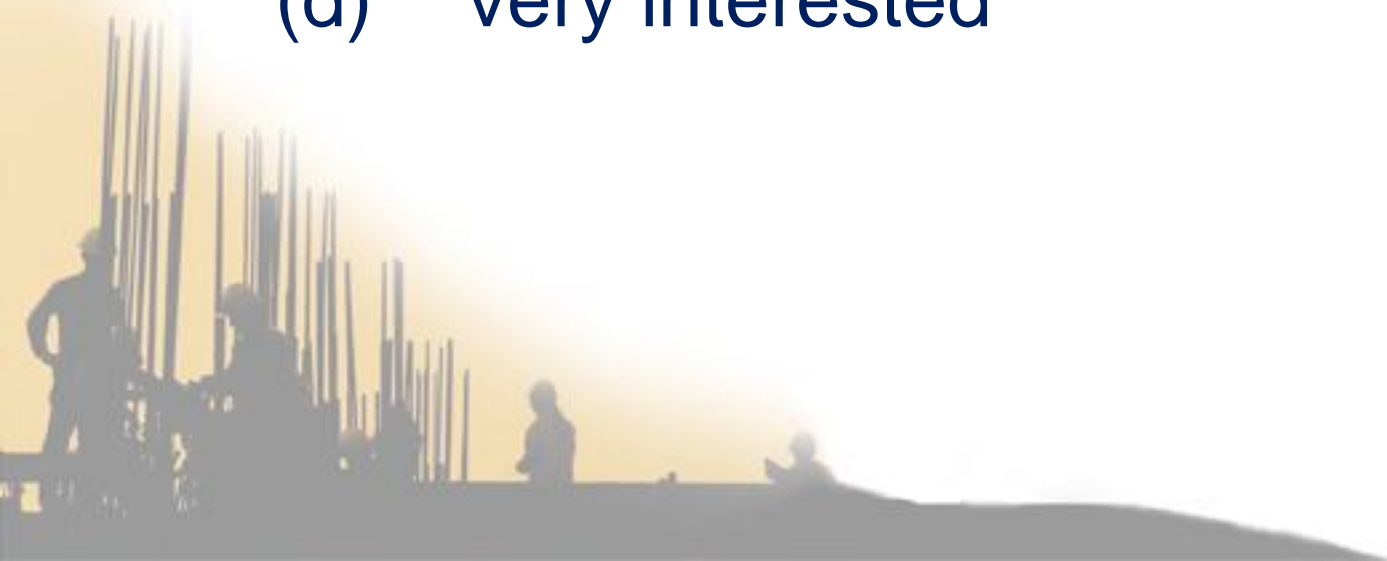
Voting Button Questions



Prequalification

Rate your level of interest in having an industry standard for evaluating prequalification criteria/data:

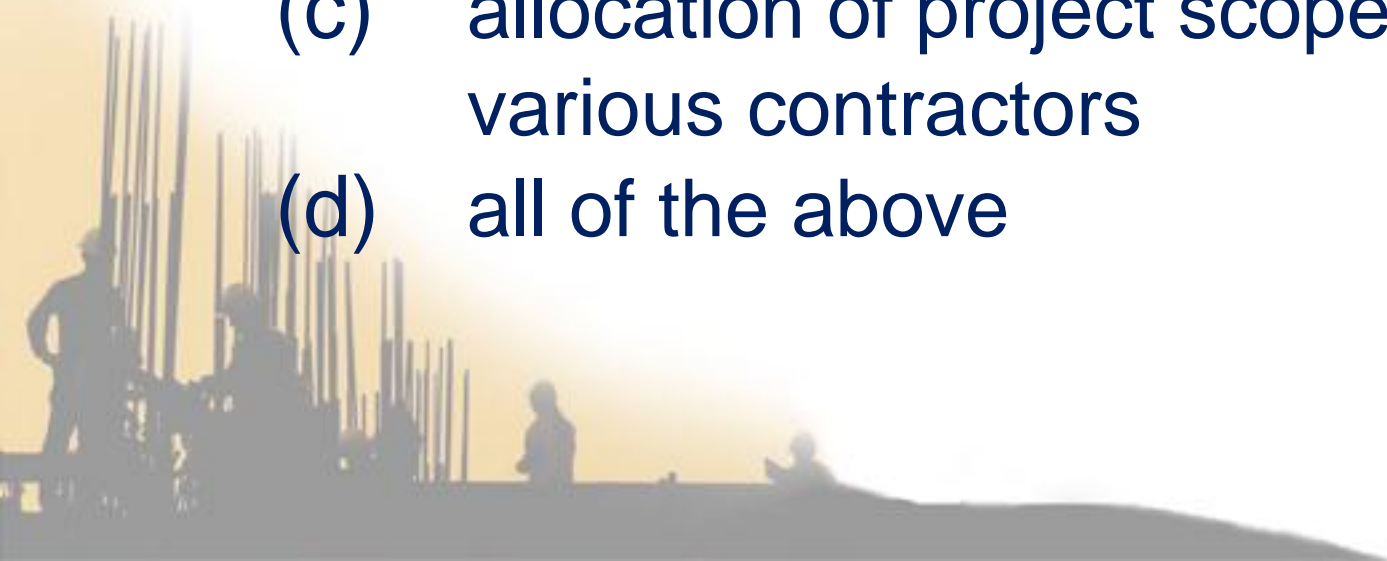
- (a) not interested
- (b) somewhat interested
- (c) interested
- (d) very interested



Contract Strategy

Which statement best describes Contract Strategy?

- (a) Unit Rate and/or Lump Sum and/or Cost Reimbursable and/or Time & Materials
- (b) formal tendering, multi-contractor or sole source negotiations
- (c) allocation of project scopes of work to various contractors
- (d) all of the above



Contract Strategy

What are some key elements of a Contract Strategy?

- (a) allocation of risk between contractors & owners
- (b) identification & allocation of responsibilities
- (c) key project area breakdown (WBS)
- (d) identification of project-wide contract scopes
- (e) identification of key E, P, C scopes across project phases
- (f) all of the above



Contracts Committee

A silhouette of a construction site at dusk or dawn. In the background, a large tower crane stands against a hazy, orange-tinted sky. In the foreground, several construction workers are silhouetted against the ground, engaged in various tasks. Some are standing, some are bending over, and one is carrying a long pipe. The overall scene is a busy construction site captured in a dramatic, low-light setting.

**Thanks for
your time!**